



West Ada

SCHOOL DISTRICT

MEMORANDUM

DATE: February 18, 2019
TO: Dr. Mary Ann Ranells, Superintendent
Board of Trustees
FROM: Devan DeLashmutt, Chief Technology Officer
SUBJECT: RFP # 001701: Wide Area Network Services

A Request for Proposals for the District's Wide Area Network was distributed and advertised pursuant to Idaho Code 67-2806A and District policy 802.50. The wide area network allows school computers to access curriculum resources from District servers and the Internet. The current contract for wide area network services expires in June of 2021. The RFP for new services will help ensure the continued security, scalability and reliability of the District network for the next ten to twenty years.

Bid packets were sent to local known vendors. Respondents were given the opportunity to submit proposals for a solution which includes hardware (LIT Fiber), a solution that did not include hardware (DARK Fiber) and a solution for hardware only.

The Federal E-Rate program will reimburse the District approximately 50% of the costs to build and maintain the wide area network. Idaho's broadband program will reimburse the remaining portion.

Proposals were received from the following firms:

COMPUNET
ENA
FATBEAM
TEK-HUT
ZAYO

LIT and DARK Fiber solutions were evaluated using the following rubric:

- Price of (E-Rate) eligible goods and services 30 points
 - Technical evaluation of proposed services, including compatibility with existing District equipment and objectives 25 points
 - Service transition plan, including timeline 20 points
 - Ability to support the requirements of the RFP 10 points
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- Format and completeness of proposal 10 points
- Service outage and monitoring support 5 points

Hardware solutions were evaluated using the following rubric:

- Price of (E-Rate) eligible goods and services 30 points
- Technical Evaluation of proposed services, including compatibility with existing District equipment and objectives 25 points
- Prior experience with proposed products and services 20 points
- E-Rate ineligible costs 15 points
- Training program for staff 10 points

After thorough review (in excess of 800 hours) by a cross-functional team of the solutions offered by the proposers, the committee arrived at the conclusion that the objectives of the District will best be met by selecting a solution that does not include hardware (DARK Fiber) and purchasing the hardware separately.

Therefore, the committee recommends the following awards be made:

DARK fiber solution (minus hardware) for the District’s Wide Area Network be awarded to Tek-Hut for a five (5) year term at a total cost of \$5,629,662, with the options for extension for up to an additional fifteen (15) years.

Hardware Solution be awarded to Fatbeam in the amount of \$851,889.

Sincerely,

Devan DeLashmutt
CTO