

# Addendum

DATE: January 15, 2020  
TO: Bidders  
FROM: Mike Carrithers, Purchasing Agent  
RE: **Addendum 1 – RFP 004402 Switches**

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**Question: What speed is needed on the 24/48 port switches? 10/100/1000? Or are you looking for multi-gigabit switches?**

Answer: The switch the District currently utilizes is the Cisco 9300. The 9300 24 and 48 port switches provide 10/100/1000M downlink ports with data and PoE+ support. The switch also supports uplink modules with 1G, 10G, 25G, 40G and Multigigabit slots. If your switch is not the Cisco 9300 please explain the port speeds and options of your proposed solution.

**Question: Do you require 802.11AT power on all 24 port models as well as the 48 port? If so and our solution is not capable of Poe+ on all 24 ports, would you prefer a quote with all 48 port models to comply with a minimum 24Port POE+ capability?**

Answer: The switch the District currently utilizes is the Cisco 9300 in both 48 and 24 port capacity. This switch provides PoE+ capabilities on all access ports. If your switch is not the Cisco 9300, please explain the POE capabilities of your proposed solution in your response.

**Question: Do you need full advanced Layer 3 routing on all switches?**

Answer: The District is seeking a Cisco 9300 switch, or equivalent, with Cisco Network Advantage Licenses. This license enables full routing functionality. If your switch is not the Cisco 9300, please explain the routing functionality of your proposed solution in your response.

**Question: Are you requesting 8x10G SFP+ on just the 48-port variant?**

Answer: No, the Cisco 9300 supports the 8X10GB SFP+ network module on both the 24 and 48 port switches. If your proposed solution is not a Cisco 9300 please explain the options for your proposed solution.

**Question: Are you requesting the SFP-10G-LRM optic due to OM1 fiber restrictions or are your fiber connection OM3/4?**

Answer: The District is currently utilizing Single Mode Fiber between data closets. The Cisco 10GBASE-LRM Module also supports link lengths of 300m on standard Single-Mode Fiber.

**Question: On 2.1.2.3 when you ask for 5 year maintenance, quoted annually? Are you just wanting to know the 5 year TCO but want this quoted in per year maintenance?**

Answer: The Cisco Catalyst 9300 Series Switches come with a Cisco Enhanced Limited Lifetime Hardware Warranty (E-LLW) that includes Next-Business-Day (NBD) delivery of replacement hardware where available and 90 days of 8x5 Cisco Technical Assistance Center (TAC) support. The District is requesting Network Advantage or Equivalent licensing which we believe is a perpetual license. If your proposed solution is not a Cisco 9300 please explain the annual maintenance costs for a minimum of 5 years of maintenance for your proposed solution. The District is requesting the annual costs as the District may pay for 5 years of maintenance but only submit for 1-3 years of reimbursement through the E-Rate process.

**Question: Do you require next day business replacement on your 5 year basic maintenance contract or just software and support assistance?**

Answer: The Cisco Catalyst 9300 Series Switches come with a Cisco Enhanced Limited Lifetime Hardware Warranty (E-LLW) that includes Next-Business-Day (NBD) delivery of replacement hardware where available and 90 days of 8x5 Cisco Technical Assistance Center (TAC) support. The District believes the software license of Network Advantage is a perpetual license but is requiring a software license of at least 5 years. Please explain the warranty/license of your proposed solution.

**Question: Do you require the RFID imbedded chip per your Q&A document or, if proposing an alternative to Cisco, will you asset tag with a different method?**

Answer: The Cisco 9300 contains an embedded RFID chip. If your proposed solution is not a Cisco 9300 please explain how your solution meets or exceeds this requirement.

**Question: Your RFP states you require a bid bond. I assume, if we are not awarded, that the bid bond will be returned. Can you clarify?**

Answer: Bid bonds in the form of a cashier's check are returned to respondents once a fully executed contract is in place with the awarded respondent. Bid bonds issued by a Surety will not be returned.

**Question: May I clarify the function of the switches for this request per the below language from the RFP?**

***West Ada School District (hereinafter, "District") is seeking a contract with a company (hereinafter, "Respondent") for the following purpose:***

- ***Additional network switches to support expand network capacity to support additional IP devices such as IP Speakers, IP Clocks, IP Cameras, IP Zone controllers, and security cameras.***

**Given the following condensed and summarized verbiage from USAC, may I confirm these switches will be used for educational purposes as well as or in place of the above usage?**

**The second category of equipment and services eligible for E-Rate support, Category Two, includes the internal connections needed for broadband connectivity within schools and libraries. Support is limited to the internal connections necessary to bring broadband into, and provide it throughout, schools and libraries. These are broadband connections used for educational purposes within, between, or among instructional buildings that comprise a school campus or library branch, and basic maintenance of these connections, as well as services that manage and operate owned or leased broadband internal connections.**

**Answer:** As additional IP devices such as speakers, clocks, cameras, zone controllers and security cameras are increasing prevalent in the school environment they consume more and more of the existing network switch ports. Switches in this RFP will be used to expand the capacity of our network and utilized to support the additional classroom connectivity required by our current Technology Plan which calls for schools to have one student device for every two enrolled students, in addition to devices dedicated to school specific student programs.

**Question:** Your RFP indicates the following, will the same be true for the switches requested herein?

**“Currently, the District’s standard network implementation includes Cisco 9300 switches with a mix of DNA advantage and DNA essentials licensing based upon need.”**

**Of the following from the RFP, how many will be DNA advantage vs DNA essentials?**

- **Seventy-Five (75) 48 Port Cisco 9300 switches or equivalent**
- **Seventy-five (75) 24 Port Cisco 9300 switches or equivalent**

**The bidding worksheet currently does not currently support providing pricing for both DNA advantage and DNA essentials or to provide a mixture of options for review without modifying the non-highlighted portions of the worksheet.**

**Answer:** The District is not requesting any DNA licensing. We are requesting Network Advantage or equivalent licenses. The District believes these licenses are E-Rate eligible.

- **C9300 Network Advantage,48-port license K12**

- C9300 Network Advantage,24-port license K12

Please use the updated “WASD 2020 Attachment - Response Pricing Network SwitchesR2.ods” associated with this Addendum to provide pricing on these licenses.

**Question:** Regarding the following in the RFP: “Proposal shall include five (5) years of basic maintenance quoted on an annual basis per E-Rate rules.”

**Are you requesting SmartNet here for the Cisco 9300 Series switches? If so, how would you like this quoted and visualized on the worksheet? There is not an area on the 2020 WASD Attachment - Response Pricing Network Switches Worksheet for this information to be quoted / visualized on an annual basis per the RFP.**

**Answer:** No, The Cisco Catalyst 9300 Series Switches come with a Cisco Enhanced Limited Lifetime hardware Warranty (E-LLW) that includes Next-Business-Day (NBD) delivery of replacement hardware where available and 90 days of 8x5 Cisco Technical Assistance Center (TAC) support. The District is requesting Network Advantage Software Licenses or equivalent. The District believes these to be perpetual licenses.

**ACKNOWLEDGE RECEIPT OF THIS ADDENDUM (NO. 1) ON THE BID SUBMITTAL FORM AND INCLUDE IN THE SEALED ENVELOPE**